

PROJECT PROFILE

CLIENT DESCRIPTION

Our client is a longstanding and reputable local general contracting firm and is an industry leader in providing professional preconstruction and construction management services for their clients.

CLIENT NEED

Our client was in the process of building a new facility for one of their clients and one of the requirements by the end user was that hydraulic dock levelers be provided.

SOLUTION

S. W. Betz identified an appropriate line of equipment to meet the client's end user's needs for their business operation. We then procured materials and handled installation, making sure to communicate with our client and other sub-contractors to ensure that the project would run smoothly.



S. W. Betz Company is a material handling distributor located in Baltimore, MD and has been serving companies in the Mid-Atlantic region since its inception since 1933.

As of July 1, 2015, S. W. Betz has merged with Advance Scale, a leader in the scale industry. Located in Lindenwold, New Jersey, Advance Scale specializes in installing and servicing scales of all capacities. Together, S.W. Betz and Advance will continue to identify solutions that meet the unique needs of their customers, deliver exceptional value and provide excellent customer service.

Contact us with your unique needs and let one of our experienced weighing and material handling sales representatives develop a customized solution geared towards your specific needs.

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